



SCHULER NORTH AMERICA

TIAGO VASCONCELLOS

SALES DIRECTOR

As Sales Director for Non-Automotive OEM customers at Schuler North America, Tiago Vasconcellos has proven to be an invaluable asset to the company's sales record with multimillion-dollar corporations—tier suppliers and key automotive, kitchen and bath, and aerospace players. Vasconcellos has been a loyal member of the Schuler Group for 17 years. His time at Schuler began in Project Management at the Brazilian headquarters, Prensas Schuler. He earned progressive promotions that include Sales Engineer of Hydraulic and Forging Divisions, Sales Manager of Automotive for South America and the U.S., and his current role of Sales Director at Schuler North America. Vasconcellos completed the exclusive Andritz Global Talent Program—an opportunity awarded to Vasconcellos due to his positive attitude, international experience, and ability to support customers in identifying, and successfully implementing, new technologies and lifecycle services. His additional skillsets include competitive analysis, budget forecasts, product management, relationship management, and contract negotiations. Vasconcellos resides in the Greater Detroit Area with his wife and two young daughters. He enjoys the outdoors, barbeques, soccer, and educational pursuits.
